

# Barrington Review.

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BARRINGTON, ILLINOIS.

## Manners in Business.

For the average man success frequently depends more upon his manner and appearance than upon his knowledge of his trade or business, or, as one might say, of his profession. A Chicago newspaper has lately been noting some failures and their causes. It cites the case of one man who was a successful salesman in a business house in Chicago, but was unable to get any custom when sent on the road. The general manager of the business went to lunch with him one day, to talk over the matter. The man crumbled crackers into his soup until it was thick, and then ate the mixture from the end of his spoon in great mouthfuls. When the meal was served, he shoveled it in with his knife, and had finished eating and was noisily picking his teeth almost before the manager had begun his meal. In reply to a question, he told the manager that he always took his customers out to lunch and used every method to win their confidence and friendship. The manager then said: "You couldn't sell me a stick of gum. No man whose personal habits are so obtrusively vulgar as yours could have the slightest influence with me. Had I lunched with you before sending you on the road, I would never have disgraced our house by giving it such a representative." These words hurt, says Youth's Companion, but the man profited by them, and to-day is one of the most gentlemanly as well as one of the most successful salesmen on the road. Another man was cited as that of a minister whose unrefined manners annoyed his women relatives. They tried to help him, but he resented their suggestions, and men less able intellectually, but with more of the graces of refinement in their manners, were called to the opportunities for service in the pulpits of the large and influential churches. They used to teach manners in the old days. Now there is little formal instruction. If a youth does not learn good manners at home, he has to pick them up when he gets out into the world, or else be handicapped. Great gentleness and commanding respect in spite of boorishness, but it is never safe for a young man to assume that he is a genius.

## Political Geography.

A new study has been added to the curriculum of certain American colleges. It is known as political geography and is defined as the study of geography in relation to political and social institutions. To teach economic subjects, as well as other subjects branches a knowledge of political geography is required. It was found that many students, though primed with Greek and Latin, lacked anything approaching familiarity with this old-fashioned study. Hence the invention of political geography. The elementary side is to be taught, in connection with this, emphasis is laid upon an explanation of how each country studied came to be a separate, distinct country; upon its political institutions and the geographic influences that have affected them, and upon the present political problems of paramount interest in connection with each of the countries studied. The world events of the past two years have greatly assisted in making the course interesting. This year, while the class was studying Great Britain, the Irish question was agitating British politics; in the study of France, the great question of separation of church and state came up for discussion; the interest of the class in Norway and Sweden was enhanced by the events that have attended the separation of Norway from Sweden; the Balkan question has been at the forefront for a few months past and for two years the great Russo-Japanese war has made the study of Russia and Japan of special interest.

The man "who knows it all" and deems himself all-sufficient for all occasions, and especially for emergencies, is a familiar figure in all employments, public and private. Many men achieve failure by knowing too much and trying to do too many things to which they are not called than by the opposite course. The overdoer, more frequently than the man who keeps before a high standard, fails to realize his aims. Dominated by a deep and abiding sense of his capacity for usefulness and by an equally robust doubt of other men's qualifications, this inflated personage is a nuisance at all times and in any avocation.

Miss Grace M. Varcoe, who is now in New York, has crossed the Atlantic 21 times as the agent of an English diamond concern and on each trip she has carried with her some valued at from \$150,000 to \$300,000. Miss Varcoe is said to be an expert lapidist. She has traveled in all the principal cities in this country, Canada and Europe as the representative of her firm. She speaks four languages and incidentally carries a revolver, which, should occasion require, could also "speak."

## ILLINOIS BANKERS INDICTED

Grand Jury Returns True Bills Against Four Owners of Pekin Institution.

Peoria, Ill.—The four principal owners in the failed Tals Smith bank of Pekin, Ill., were indicted under 125 counts each by the Tazewell county grand jury Monday morning. The indictment fixed the bond of the defendants at \$35,000 each and security was furnished. The men under indictment are D. C. Simons, the aged head of the firm; E. F. Unland, Conrad Luppen and Henry Block.

The courtroom was crowded when the grand jury reported, and it was with difficulty that the hall was maintained order when the list of indictments was read by the clerk. The depositors, who have used every effort to secure indictments, were with excitement. Most of the part of the partners of the bank to raise sufficient funds to meet all liabilities are in progress and are expected to eliminate in a proprietary to the depositors at a meeting of creditors in Peoria on May 28. Schedules filed by the individual partners and by the bank showed liabilities of practically \$500,000, and assets of less than \$100,000.

## FIVE DEATHS DUE TO FLOOD

Milldam Breaks, Sending Great Stream of Water Down the Canyon to Destroy Property.

Reno, Nev.—The most disastrous flood in Nevada in many years occurred Monday morning in Golconda, a small town about 200 miles from here. It was caused by the breaking of a dam in a hole in the canyon, three miles above the sheep-holding corral of the Golconda Cattle company. Five men were drowned and several are badly injured.

## WANTS MEAT INSPECTION.

President Firm in His Purpose to Remedy Existing Evils in Packing Houses.

Washington.—An important conference was held at the White House Monday morning at the inspection amendment of Senator Beveridge, of Indiana, to the agricultural appropriation bill.

## Mob Middles Victim.

Wadesboro, N. C.—About two o'clock Monday morning a mob of some 500 citizens gathered about the insolent Sheriff Boggan, battered down the doors of the county jail and secured J. V. Johnson, who some time ago murdered his brother-in-law. Johnson was strung up to a tree and his body riddled with bullets.

## Louisville Is Dry.

Louisville, Ky.—Scores of corner pumps with the handles removed and signs derisively announcing "closed," "It's sinful to drink on Sunday," blighted home by the city Sunday the fact that Louisville was for the first time in many years, dry as Tophet.

## Savings Bank Closed.

Jefferson City, Mo.—The Joplin Savings bank was closed Monday by order of the state officials. Bank Examiner Wade discovered overdrafts in the bank amounting to over \$25,000. It is estimated that the depositors will be paid only ten per cent.

## Mayor Removes Fire Marshal.

Chicago.—Fire Marshal John Campbell in Madison Square Garden Monday afternoon. The action of the mayor is alleged to have been caused by disagreement over specifications for the new fire engines.

## Bahlin and Ferguson Draw.

New York.—The bout between the heavyweight pugilists, Gus Ruhls of Akron, O., and Sandy Ferguson of Boston, West side of the draw at Marlborough Athletic club Monday night.

## IT'S TIME TO PLANT THE GARDEN.



## EIGHT KILLED IN WRECK

BROKEN FLANGE ON SMOKING CAR THROWS SWITCH.

Hot Water Heater, Torn from Fastenings in Coach, Crashes Out Life of Man.

Louisville, Ky.—Eight persons were on the Louisville & Nashville railroad Monday. The train left Knoxville Sunday night and 22 injured by the derailment of two coaches of a passenger train on day night, was on time and was nearing the Union station in Louisville at a moderate speed when a flange on a wheel of the smoking car broke, throwing open a switch and causing two of the coaches to sidewise a cut of box cars on a siding.

The locomotive and combination baggage and mail car passed the switch in safety, but the rear trucks of the smoker ran in on the switch, followed by the ladies' coach and two sleepers. The smoking car did not break loose from the front of the train, and was dragged 20 feet along the ties, until the side of the car struck a string of freight cars. The front of the smoking car was uninjured, but the right side of the car was demolished and the roof torn off.

The front end of the ladies' coach, which was vestibuled, was stove in for 20 feet, seats being torn up and all the windows smashed. The hot water heater, which was in the forward end of this car, was torn loose from its fastenings and hurled to the middle of the car, killing Howard B. Coleman, of Stanford, Ky., in his flight.

## FERTILIZER MEN INDICTED.

Defendants Are Said to Have Violated the Sherman Law by Fostering Illegal Combination.

Nashville, Tenn.—The grand jury of the United States circuit court, which has been investigating the alleged fertilizer trust for the past four weeks, Friday returned an indictment against about 40 fertilizer manufacturers, including a number of local men. The indictment contains six counts detailing in specific form alleged violations of the anti-trust laws, and charging the defendants with combining and being engaged in a trust or combination.

The defendants live in various parts of the country, many of them being manufacturers and certified copies of the indictment will be sent to the various districts in which the defendants reside, and there served. The grand jury will be required to meet before their appearance at the October term of the court in this city, when the cases are to be tried. The grand jury examined during the investigation 140 witnesses and the indictment returned is a voluminous document.

## Revolution Is Threatened.

Washington.—Guatemala is threatened with a revolution which may endanger American interests in the republic. The scene of the trouble is in the northern part of the republic, near the Mexican frontier, but the cause is internal.

## Henrik Breen Passes Away.

Christiania, Norway.—Henrik Breen, Norway's greatest poet and dramatist, died peacefully at 2:30 o'clock Wednesday afternoon. Breen was 78 years of age.

## Death of War Veteran.

Duluth, Minn.—Capt. U. A. Burnham, a veteran of the civil war, was suddenly stricken down Sunday and died in a few moments. Capt. Burnham was 78 years old and saw much fighting in the civil war.

## McGovern-Britt Fight.

New York.—The McGovern-Britt fight in Madison Square Garden Monday night went the full ten rounds. No decision was given under the rules, but McGovern, according to many, had the better of the contest.

## BLUE AND GRAY HONOR DEAD

PATRIOTIC MEMORIAL DAY ORATION BY ROOSEVELT.

President Unveils Monument and Delivers Address to Students at Hampton Institute.

Old Point Comfort, Va.—Wednesday was a notable day in the commonwealth of Virginia. President Roosevelt joined with surviving members of both the blue and gray in paying appropriate and impressive tribute to the nation's dead.

In the morning the president delivered a patriotic oration in the beautiful grounds of the Hampton Institute, Portsmouth and directly afterward unveiled a handsome marble shaft erected by the army and navy union in the hospital grounds to the memory of its fallen comrades.

The ceremonies at Portsmouth were under the auspices of the army and navy union. Nearly 4,000 sailors and marines of the North Atlantic fleet participated in the parade. In addition, there were organizations representing the army and navy union, the Grand Army of the Republic, the United Confederate Veterans and many civil and patriotic societies.

Portsmouth was elaborately decorated with a wealth of patriotic colors. Business houses and residences were a blaze of bunting.

In the afternoon the president and Mrs. Roosevelt, after an informal uncheon and reception of the officers of the Norfolk navy yard at the residence of Rear Admiral P. F. Harrington, commander of the yard, visited Hampton Institute. The president delivered an address to the hundreds of negro and Indian students of the institute, afterward making a tour of the various departments of the school.

## HANLY SOUNDS A WARNING

Governor of Indiana Calls Attention to the Social, Economic and Political Revolution.

Lafayette, Ind.—In a Memorial day address Governor Hanly, addressing a large crowd at Purdue university, dealt at length with public grafting. He said: "The American people are at the beginning of a social, economic and political changes are involved. Deeply imbedded in the very core and center of this revolution, running like a thread of gold through all its shifting scenes and changing scenes, are certain fundamental principles of human right and of human liberty, and unless we in our day, and especially you, in your day, are willing to seek for these and the wisdom to find them, and the patriotism and the courage to proclaim them, to stand by them, and save them when found, the call to arms, the drums beat, the marching columns and the battlefields will come to us and to you as certainly as in the past past they came to our fathers."

## YOUNG FILIPINOS TO WORK

Students Will Be Given Opportunity to Study American Customs at First Hand.

Washington.—Philippine students who came to this country in 1902 for education at government expense are to have an opportunity to hustle and to make their own living this summer, preparatory to entering upon their fourth and last year of school work next fall.

## PERKINS IS DISCHARGED.

New York Decides Ex-Life Insurance Official Cannot Be Held for Grand Larceny.

New York.—The appellate division of the supreme court Friday handed down a decision discharging from custody George W. Perkins, whom the supreme court had held to await trial on the charge of grand larceny. A technical charge of grand larceny in connection with the campaign contribution of the New York Life insurance company to the Republican national committee.

## Government After Lynchers.

Washington.—The government has taken steps to punish the persons who are responsible for the lynching in Chattanooga, Tenn., on March 19 last, of the negro Ed. Johnson, who was sentenced to death for assault, had been allowed an appeal by the United States supreme court from the circuit court of the third and for the Eastern district of Tennessee.

## Elevator Slides Into River.

Fort William, Ont.—The Ogilvie company's grain elevator here started to slide into the river during Sunday night and it is considered impossible to save it. Displacement of the pile foundation is believed to have been the cause.

## Jealousy Causes Tragedy.

Nashville, Ill.—Near Elvins, Mo., Robert Mitchell shot and mortally wounded Edward Rike and then killed himself. Jealousy over rival attentions to Miss Elvins is said to have actuated the tragedy.

## Monster Gas Well Drilled.

Springfield, O.—The biggest gas well in Ohio was drilled Monday by the Springfield Gas company, at Pleasantville, Licking county. It is estimated that the well is producing gas at the rate of 2,000,000 feet a day.

## IF IN DOUBT

Read the Following:

At a hearing before the Committee on Public Health, of the Massachusetts Legislature, on a bill designed to prevent this wholesale dosing of the public, the following eminent Boston physicians testified against the healthfulness of Rochelle Salts, and strongly recommended the passage of a law which would prohibit the sale of baking powders which left this dangerous drug in food.

Dr. Hartung Dr. F. B. Foster  
Dr. C. O. Kepler Dr. G. M. Palmer

## Calumet Baking Powder

leaves the food free from Rochelle Salts, alum or any injurious substance. Therefore, recommended by leading physicians and chemists.

## USED IN MILLIONS OF HOMES.

## ALMOST A CATASTROPHE.

Exuberance of Love Spasmodically Manifested Results in Mortification.

She was seated in the gloaming, a happy smile on her pretty, positive face, when her elderly aunt entered. Then, as she looked upon the kind old face, a feeling rushed upon her that she must share her wonderful news with somebody—the must let someone into the secret which till then had been the sole possession of herself and Harold. She sprang up and flung her arms about her aunt's neck and said: "Oh, auntie," she cried impulsively, "you do love me, don't you? Kiss me, auntie, and tell me you do—kiss me!" But only an alarming glare came from the old lady's moment. Then she said, gasping indignantly: "Kiss you, if you ain't careful I'll shake the life out of you. You've nearly made me swallow my teeth!"

## TORTURED WITH ECZEMA.

Tremendous Itching Over Whole Body—Scratched Until Blood—Wonderful Cure by Cuticura.

"Last year I suffered with a tremendous itching on my back, which grew worse and worse, until it spread over the whole body. I not only my face and suffered from it. For four months I suffered from it, until I had to scratch, scratch, scratch, until I bled. At last I went to bed, and I had to get up and scratch my body all night long. I suffered from eczema. Then I made up my mind that I would use the Cuticura Remedies. I used them according to directions, and very soon indeed I was greatly relieved. I continued until now I have not had a recurrence. I recommend the Cuticura Remedies to anyone. Mrs. Mary Metzger, Sweetwater, Okla., June 28, 1903."

## Charitable Flyer.

By some means a mother and daughter managed to gain access to Padrewski's sanctuary. The mother was proud of her daughter and the daughter had aspirations for her. Padrewski's opinion of her skill. Padrewski listened, or appeared to, while the mother beat time approvingly. At last, with a final crash, the girl rose from the stool and the mother flushed with pleasure. "Tell me," she whispered to the artist, "tell me in confidence. What do you think of her?" Ambly the girl rubbed his hands together. "I think she must be very charitable. Surely she let her hand be left hand know what her right hand doeth."

## He Didn't Rise.

"Indeed," the lecturer went on in a quizzical way, "I believe I am justified in asserting that since women out of 10 practically propose to the men they ask engaged to. As a test, I would ask all married men in the audience whose wives were present, to pop the question to them to rise."

There was a subdued rustle in the auditorium, and in the dense silence that ensued could be heard all about the faintest whispers in concert. "Just you dare to stand up,"—Judge.

## Knights of Columbus Meeting.

Haven, Conn.—Low Rates via Nickel Plate Road. June 23-24 and 25. Long return limit. Stopovers at Niagara Falls, New York City and Chautauque Lake, N. Y. For information, apply to the agents, J. V. Cahlan, Gen. Agt., 113 Adams St., Chicago, Ill.

It makes a man of 30 feel awfully old to hear a boy of 16 talking about the things he used to do when he was a child. Lewis' Single Binder straight to cigarette-makers of rich, mellow tobacco. Your dealer or Lewis' Factory, Peoria, Ill.

## In shaping his career a young man shouldn't depend entirely on his talent.

Cash is the cold cream that can beautify even the plainest face.

## Mrs. Washburn's Soothing Syrup.

The children's favorite for Croup, Whooping Cough, Sore Throat, Hoarseness, Bronchitis, Measles, Mumps, and all the ailments of childhood. It is a reliable remedy for all the ailments of childhood. It is a reliable remedy for all the ailments of childhood.